



Program Description Provider Network Expansion Fund September 29th, 2014

SECTION I: OVERVIEW

The Inland Empire (IE) has one of the lowest ratios of Primary Care Physicians (PCPs) and Specialty Physicians per 100,000 people in California. It has been well documented that the IE probably does not have adequate PCP capacity to serve currently insured people, let alone the additional large number of individuals gaining coverage through the Affordable Care Act. Although we are now at our highest level of PCP participation ever with 1168 PCPs serving Medi-Cal Members and 856 serving Medicare (with overlap), additional capacity is needed for both PCPs and certain specialties in specific geographic regions as enrollment approaches the one million mark. The purpose of the Provider Network Expansion Fund is to support the hiring of PCP's and Specialists that will serve the growing Medi-Cal population in the Inland Empire.

SECTION II: FUNDING AVAILABILITY AND ALLOCATION

The funding available for PCP and Specialists are as stated below:

1. Total funding available for PCP subsidies is up to a maximum of \$5 million. The subsidy per physician is 50% of the one year cost to a maximum per physician of \$100,000. This equates to 50 PCP's able to serve at least 100,000 members.
2. Total funding available for Specialists subsidies is up to maximum of \$3 million. The subsidy per physician is 50% of the one year cost to a maximum of \$150,000. This equates to supporting up to 20 additional specialist physicians.
3. "Costs" as stated above is defined as a total of salary and direct benefits only.
4. Fifty percent of the payment will be made at the time of contracting with IEHP and the remaining fifty percent when the physician is fully credentialed by IEHP.
5. IEHP reserves the right to move funding between PCP and Specialist allocations. Total funding available shall not exceed \$8 million unless otherwise approved by the IEHP Board.
6. If the entity is unable to hire the physician within 6 months from the signing of the MOU the funding opportunity will be withdrawn and an alternate site, entity and physician type will be selected
7. IEHP reserves the right to unilaterally withdraw the funding opportunity at any point in the process

SECTION III: PCP CRITERIA

Stated below are the criteria to be reviewed by IEHP for consideration of funding approval:

1. The contracted entity involved- relationship with IEHP, track record and stability.
2. Geographic region (need for PCP's).
3. Type of PCP (Family Practice, Internal Medicine, Pediatrics).
4. Practice Setting- Organized clinic, small group, etc.

SECTION IV: SPECIALISTS CRITERIA

Stated below are the criteria to be reviewed by IEHP for consideration of funding approval:

1. The contracted entity involved- relationship with IEHP, track record and stability.
2. The specific type of Specialists.
3. Geographic region and need for Specialists.
4. Practice setting- organized clinic or group, small practice, etc.

SECTION V: REQUIREMENTS OF FUNDING APPROVAL

Stated below are the requirements the provider must fulfill upon being approved for Expansion Funds:

1. Physicians must be actively Board Certified in the appropriate medical specialty.
2. Physician must have an EMR/EHR or be in the process of implementing an EMR/EHR and cooperate with IEHP in providing access to transmission of data to and from IEHP for IEHP members.
3. Physician must utilize IEHP's E-auth process if contracted through IEHP Direct network.
4. Physician must be open to IEHP all lines of business, with no member limit for a minimum of three years.
5. Physician must be new to IEHP and prefer to be new to the Inland Empire medical community.
6. PCP may have an IEHP affiliation through a participating IPA or IEHP Direct. Physician specialist must be contracted with IEHP Direct and may choose to be contracted with other participating IPA's.
7. The contracting or employment entity will have to pay a pro-rated amount back to IEHP if the physician leaves the practice before one full year of participation.
8. A single entity is limited to a maximum of three subsidized physicians unless IEHP determines it is in a very high need area.
9. Exceptions can be made to selection criteria and/or requirements if clinical needs outweigh either the criteria or requirements.

SECTION VI: SELECTION AND FUNDING PROCESS

The selection and funding process shall be as follows:

1. Selection Committee for the Provider Network Expansion Fund shall consist of the IEHP Chief Executive Officer, Chief Medical Officer, Sr. Medical Director, Chief Network Officer and the Director of Provider Services.
2. The Selection Committee will approve sites, entities and specific physician types to be funded.
3. The approved physician positions will be notified of their selection and must sign a Memorandum of Understanding provided by IEHP.

SECTION VII: SOLICITATION OF APPLICANTS

IEHP shall make the following solicitations to inform the Inland Empire provider community of this Program during the week of September 29th:

1. Blast fax all entities that employ or contract with physicians.
2. Send letter to CEO's at contracted hospitals in the Inland Empire and also Pomona Valley Hospital Medical Center
3. Announce on the IEHP web-site.

SECTION VIII: TIMELINE FOR APPLICATIONS AND PROCESSING

Stated below is the Program Timeline:

1. To be considered in the initial round of applicants, applications are due into IEHP by October 31, 2014
2. IEHP shall notify applicants no later than November 28th, 2014
3. Applications for the Program will be accepted and reviewed by IEHP after October 31, 2014 only if there are funds still available for allocation.
4. Applications will no longer be accepted after June 30th, 2015.